#### **PURWELL**

## UNITED STATES MINIMUM ADVERTISED PRICE POLICY Effective February 1, 2019

PurWell, LLC ("PurWell"), maker of PurWell-brand CBD products, has determined that certain advertising practices undermine PurWell's trade reputation, brand, and premium image within the target consumer population and discourage PurWell's resellers from investing in PurWell products and providing the best possible service and support to consumers. Accordingly, to protect the integrity of the PurWell and PurWell brands, PurWell has adopted this unilateral Minimum Advertised Price Policy (the "Policy"), which applies to all authorized resellers of PurWell products in the United States of America.

The Policy applies to advertisements of the PurWell products listed on the PurWell MAP Schedule ("Covered Product"). The PurWell MAP Schedule will be made available to all resellers and may be amended by PurWell in its sole discretion at any time.

PurWell is solely responsible for establishing the minimum advertised price ("MAP") for PurWell products and communicating the MAP to all resellers. While resellers remain free to advertise and sell PurWell products at any price they deem appropriate, it is a violation of this Policy for a reseller to advertise the Covered Product at a price lower than the MAP. Such advertisements include, but are not limited to:

- i. Offering coupons, discounts, reseller rebates, or other inducements that, when applied, result in a price lower than the MAP, including through use of a storewide sale, promotional code, or other similar provision that can be applied to the Covered Product.
- ii. Bundling the Covered Product with other products or services (whether made by or provided by PurWell or another entity) in a manner that implies below-MAP pricing for the bundled Covered Product.
- iii. Strikeouts or strikethroughs of pricing information, "see price in cart," or other statements that suggest that a lower price for the Covered Product may be found at the final online checkout stage.
- iv. Permitting any third-party to alter the advertised price for the Covered Product.

Direct or indirect attempts to circumvent this Policy also violate this Policy; however, it is not a violation to advertise that a customer may "call for price," "text for price," or "email for price" as long as no price is listed and no automated call, text message, or "bounce-back" email is used in response.

For purposes of this Policy, the terms "advertise" and "advertisement" include all promotional or pricing information displayed via any type of media, including, but not limited to, newspapers, catalogs, magazines, flyers, brochures, television, radio ads, billboards, signage (except signs displayed within a brick-and-mortar selling location), websites, blogs, social media, affiliate marketing networks/comparison shopping engines, reseller-initiated text messages or emails to customers or prospective customers, mobile/smart phone applications, banner ads, online product ads, paid search ads, pay-per-click ads, display ads, mobile ads, product listing ads, sponsored

links, ads in any other media in a digital format that is communicated or conveyed via the Internet, and any other marketing or promotional materials, whether displayed online or through broadcast or other media.

Notwithstanding the foregoing, pricing information displayed at the final online checkout stage of a transaction is <u>not</u> considered "advertising" under this Policy. The "<u>final online checkout stage</u>" is the stage when the Covered Product is put into a shopping cart that contains the customer's name, shipping address, email address, and payment information. Pricing information in the "shopping cart" or "checkout" stages must be obscured technically so that it is not retrievable by shopping and pricing engines, and not displayed on search page results within the reseller's own website.

From time to time, PurWell may announce MAP holidays or promotions that are applicable to all resellers, during which periods a reseller that advertises the Covered Product in accordance with the terms of the authorized promotion will not be deemed to have violated the Policy. PurWell will notify all resellers of any such authorized promotions, generally not fewer than 30 days in advance.

Further, the advertisement of free or reduced-price shipping is not a violation of this Policy as long as such offer applies to all or almost all other products offered by a reseller in the same product category.

This Policy does not constitute an agreement between PurWell and any other entity. PurWell neither solicits nor will it accept any assurance of compliance with this Policy from any reseller or other party. Each reseller must independently choose whether to comply with the terms of this Policy. This Policy is not negotiable and will not be altered for any individual reseller. This Policy applies only to advertised prices and does not affect the prices that a reseller may charge for Covered Products.

#### **NON-COMPLIANCE**

PurWell will take the following actions against any reseller that fails to comply with this Policy with respect to the advertisement of the Covered Product:

- i. For a reseller's first violation of the Policy, PurWell will notify the reseller in writing of such failure and will immediately revoke the reseller's "authorized" status for thirty (30) days, and if reseller purchases Covered Products directly from PurWell, place the reseller's account on shipping hold for 30 days. PurWell will revoke its acceptance of any pending orders, cancel any pending shipments to the reseller, and not accept any new orders from reseller during this 30-day period.
- ii. For a reseller's second violation of the Policy during a 24-month period following the first violation, PurWell will notify the reseller in writing of such failure and will immediately revoke the reseller's "authorized" status for ninety (90) days, and if reseller purchases Covered Products directly from PurWell, place the reseller's account on shipping hold for 90 days. PurWell will revoke its acceptance of any pending orders, cancel any pending shipments to the reseller, and not accept any new orders from reseller during this 90-day period.
- iii. For a reseller's third violation of the Policy during a 24-month period following the first violation, PurWell will revoke the reseller's "authorized" status and, if reseller

purchases Covered Products directly from PurWell, terminate its business relationship with the reseller. PurWell will revoke its acceptance of any pending orders and cancel any pending shipments to the reseller.

The Policy will be enforced by PurWell in its sole discretion and without notice. Resellers have no right to enforce the Policy.

### **POLICY ADMINISTRATION**

PurWell may update, revise, suspend, terminate, reinstitute, or modify this Policy at any time in its sole discretion. PurWell shall make any such modifications available to all authorized resellers. If PurWell changes the MAP on the Covered Product, it will provide at least 14 days' notice to resellers before such change takes effect.

No PurWell employee or agent, including a reseller's sales representative, is authorized to modify, interpret, or grant exceptions to this Policy; solicit or obtain the agreement of any person to this Policy; or otherwise discuss any aspect of this Policy with any reseller, including that reseller's or any other reseller's compliance with the terms of the Policy. Any questions about this Policy should be submitted in writing and directed to PurWell's MAP Policy Administrator at alicia.sosa@purwell.net. PurWell will accept no other form of communication from resellers regarding the Policy.

This Policy is effective February 1, 2019 and supersedes all prior PurWell policies and/or representations regarding minimum advertised prices or resale prices for the PurWell products applicable to any reseller. To the extent that any provision, term, or agreement governing the relationship between PurWell and any reseller may be construed in a manner that is inconsistent with the terms of this Policy, the terms of this Policy control.

# PurWell Minimum Advertised Price Schedule

Category	Flavor/ Scent	Size	Mg	Price
Tincture	Peppermint   Watermelon   Unflavored	1oz	1000   2000   3000	\$74.99   \$142.49   \$171.75
Tincture	PurSlep	1oz	50   500   1500	\$5.99   \$48.74   \$119.99
Tincture	Delta 8 Keylime	1oz	1200	\$89.99
Topical	Lotion	4oz	1000	\$63.74
Topical	Salve	1oz   2oz	1000	\$37.49   \$71.24
Topical	Roll On	4oz	1500	\$67.49
Topical	Massage Oil	5oz	1000	\$50.62
Capsule	CBD	30 count	25   50	\$48.74   \$71.24
Pet	Salmon	1oz	300   600	\$37.49   \$52.49
Pet	Bacon Treats	30 count	450	\$37.49
Vape	Pineapple Punch	3oz	1000	\$41.24
Gummies	PurSlep	2   10   30 count	Check product page	\$5.99   \$26.24   \$67.49
Gummies	PurRelef	2   10   30 count	Check product page	\$6.74   \$28.13   \$71.24
Gummies	CBD	2   10   30 count	Check product page	\$5.24   \$22.49   \$59.99
Gummies	Delta 8	2   10   30 count	Check product page	\$7.49   \$29.99   \$74.99
Gummies	Delta 9	2   10   30 count	30	\$11.24   \$44.99   \$97.49
Gummies	Mushroom	2   30 count	Check product page	